Specifications identified in Part B - Specifications, Section 7, refer to the type and quality of products and services for bid. Bidder must identify how shipping charges are applied if not included in the Base Bid price.

| Description of Cost Factors | Unit of Measure | Bid Price |
| :---: | :---: | :---: |
| Performance and payment bond - bonding rate (percent of project) | Percent | 1.50\% |
| Bonding capacity - total amount of capacity available | Dollar Amount | \$75,000,000.00 |
| ESCNJ Discounts offered on individual manufacturer's published price lists/catalogs. | Percent | 10\% |
| Alternative Methods of Costing - Percent of Overhead and Profit added to the cost. | Percent | N/A |
| Rate of Discounts offered off Alternative Costing Methods (cost + profit \& overhead) | Percent | N/A |
| R.S. Means <br> Multiplier/Factor for State Wage Rates Projects Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. MondaysFridays) | Percent |  |
| R.S. Means <br> Multiplier/Factor for NonState Wage Rates Projects Normal Working Hours (Defined as 7:00 a.m. to 5:00 p.m. MondaysFridays) | Percent | 30\% |
| R.S. Means <br> Multiplier/Factor for State Wage Rates Projects Outside Normal Working Hours (Defined as Weekends and after 5:00 p.m. Mondays-Fridays) | Percent | 20\% |
| R.S. Means <br> Multiplier/Factor for NonState Wage Rates Projects Outside Normal Working Hours (Defined as Weekends and after 5:00 p.m. Mondays-Fridays) | Percent | 40\% |
| Offeror's Support for ESCNJ Pricing, Percent off the Offeror's Support for ESCNJ pricing Page | Percent | 5\% |


| Labor Rates ( add lines for other labor classes as needed) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Labor Class | Unit of Measure | List Price | Bid Discount Percentage | Bid Price (List Price - Bid Discount Percentage) |
| Engineering Services | Lump Sum | \$60,000 | 10\% | \$54,000 |
| Design Services | Lump Sum | \$60,000 | 10\% | \$54,000 |
| Project Manager | Lump Sum | \$15,000 | 10\% | \$13,500 |
| Crew Supervisor | Included | Included | Included | Included |
| Installer | Included | Included | Included | Included |
| Laborer | Included | Included | Included | Included |
| Consultant | Lump Sum | \$25,000.00 | 10\% | \$ 22,500.00 |
| Construction Admin. | Lump Sum | \$55,000.00 | 10\% | \$ 50,000.00 |
|  |  |  |  |  |
|  |  |  |  |  |
|  | Add lines items as needed below |  |  |  |
| Product Description | Unit of Measure | List Price | Bid Discount Percentage | Bid Price (List Price - Bid Discount Percentage) |
| Football Numbers or Arrows | Per Field | \$10,000 | 100\% | \$ 9,000 |
| Football Yard Marks | Per Field | \$5,000 | 100\% | \$ 4,500 |
| Soccer Markings | Per Field | \$8,000 | 100\% | \$ 7,200 |
| Baseball Markings | Per Field | \$6,000 | 10\% | \$ 5,400 |
| Baseball Markings | Per Field | \$6,000 | 10\% | \$ 5 , 400 |
| Lacrosse Markings |  | \$10,000 | 10\% | \$ 9,000 |
| Field Hockey Markings | Per Field | \$10,000 | 10\% | \$ 9,000 |
| Rugby Markings | Per Field | \$8,000 | 10\% | \$ 7,200 |
| Media Line | Per Field | \$10,000 | 10\% | \$ 9,000 |
| Tick Marks One Sport | Per Sport | \$5,000 | 10\% | \$ 4 4,500 |
| Field or End-Zone Logo Inlaid - One Color | Each | \$21,000 | 10\% | \$ 18,900 |
| Field or End-Zone Logo Inlaid - Two or more Color | Each | \$27,000 | 10\% | \$ 24,300 |
| Field or End-Zone Logo - <br> Painted One Color | Each | \$21,000 | 10\% | \$ 18,900 |
| Field or End-Zone Logo Painted Two or more Color | Each | \$27,000 | 10\% | \$ 24,300 |
| Colored End Zone | Each | \$10,000 | 10\% | \$ 9,000 |
| Field or End-Zone Letter Inlaid - One Color | Each | \$2,500 | 10\% | \$ 2,250 |
| Field or End-Zone Letter Inlaid - Two or more Color | Each | \$3,000 | 10\% | \$ 2,700 |
| Field or End-Zone Letter Painted One Color | Each | \$2,500 | 10\% | \$ 2,250 |
| Field or End-Zone Letter Painted Two or more Color | Each | \$3,000 | 10\% | \$ 2,700 |
| Custom Logo in 3 standard colors | Each | \$30,000 | 10\% | \$ 27,000 |
| Turf Groomer Machine | Each | \$15,000 | 10\% | \$ 13,500 |
| Turf Sweeper Machine | Each | \$10,000 | 10\% | \$ 9,000 |
| 8-Year Insured Warranty, Full Replacement, NonProrated, 3rd Party Insured, Prepaid | Each | \$17,000 | 10\% | \$ 15,300 |
| 8-Year Maintenance Program | Per Year | \$5,000 | 10\% | \$ 4,500 |
| 8-Year Maintenance Program (with Equipment) | Per Year | \$7,500 | 10\% | \$ 6,750 |


| G-Max Test | Per Field | $\$ 1,500$ | $10 \%$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | 1,350 |
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Infill Granules must be clean and metal free (Add lines items as needed below)

| Product Description | Unit of Measure | List Price | Bid Discount Percentage | Bid Price (List Price - Bid Discount Percentage) |
| :---: | :---: | :---: | :---: | :---: |
| EPDM (Ethylene Propylene Diene Monomer) is a polymer elastomer with high resistance to abrasion and wear and will not change its solid form under high temperatures. Typical EPDM colors are green and tan. EPDM has proven its durability as an infill product in all types of climates. Its excellent elasticity properties and resistance to atmospheric and chemical agents provide a stable, high performance infill product. | Cost Per LBS | \$1.75 | 10\% | \$ 1.58 |
| TPE (Thermo plastic elastomer) infill is nontoxic, heavy metal free, available in a variety of colors that resist fading, and $100 \%$ recyclable and reusable as infill. | Cost Per LBS | \$1.75 | 10\% | \$ 1.58 |
| Organics infill natural cork | Cost Per LBS | \$2.82 | 10\% | \$ 2.54 |
| Organics infill ground fibers from the outside shell of the coconut. | Cost Per LBS | \$1.50 | 10\% | \$ 1.35 |
| Silica Sand with no possibility of heavy metals, dust/turbidity rating is less than 100., and purity (greater than 90\%). | Cost Per LBS | \$0.25 | 10\% | \$ 0.23 |
| Coated Silica Sand with no possibility of heavy metals, dust/turbidity rating is less than 100., purity (greater than 90\%), with either a soft or rigid coating specifically engineered for synthetic turf. These coatings are either elastomeric or acrylic in nature (non-toxic). | Cost Per LBS | \$1.10 | 10\% | \$ 0.99 |


| Crumb Rubber to be <br> substantially metal free, <br> and should not contain <br> liberated fiber in an <br> amount that exceeds .01\% <br> of the total weight of <br> crumb rubber, or . 6 lbs. per <br> ton. | Cost Per LBS | $\$ 0.35$ | $10 \%$ | $\$$ |
| :--- | :---: | :---: | :---: | :---: |
| Coated Crumb Rubber can <br> be coated with colorants, <br> sealers, or anti-microbial <br> substances. | Cost Per LBS | $\$ 0.79$ | 0.32 |  |

Items as a percentage off Manufacturer, Distributor,
Supplier, or Contractor price list. Need to provide a copy of the Price Sheets that the discount will be based upon. (Add lines items as needed below)

| Product Class | Unit of Measure | Bid Discount Percentage |
| :---: | :---: | :---: |
| Pole Vault Pit | Percentage | 10\% |
| Take-Off Boards | Percentage | 10\% |
| Shot Put Toe Boards | Percentage | 10\% |
| Shot Put Rings | Percentage | 10\% |
| Discus Rings | Percentage | 10\% |
| Combination Hammer/Discus Cage and cage must meet IAAF rules | Percentage | 10\% |
| Hammer/Discus Conversion Ring | Percentage | 10\% |
| Water Jump Hurdle with sleeves | Percentage | 10\% |
| Water Jump Cover | Percentage | 10\% |
| Removable Track Curbing. The curb shall meet the requirements of the IAAF. | Percentage | 10\% |
| Long Jump Sandpits and Traps. | Percentage | 10\% |
| Sand for Sand Pits and Traps | Percentage | 10\% |
| Football goal posts | Percentage | 10\% |
| Soccer goals | Percentage | 10\% |
| Batting Cages | Percentage | 10\% |
|  | Percentage | 10\% |
|  | Percentage | 10\% |


| Synthetic Turf Installation - to install synthetic turf on a prepared site add more line if needed) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Cost to install synthetic turf <br> on a prepared site | Unit of Measure | List Price | Bid Discount <br> Percentage | Bid Price (List Price - Bid <br> Discount Percentage) |
| High School Football Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| College or University <br> Football Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| High School Soccor Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| College or University <br> Soccor Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| High School Baseball Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| College or University <br> Baseball Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| High School Rugby Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$ .45$ |


| College or University Rugby <br> Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| :--- | :--- | :--- | :---: | :--- |
| High School Lacrosse Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| College or University <br> Lacrosse Field | Cost Sq. Ft. | $\$ 6.05$ | $10 \%$ | $\$$ |
| Installation of Fields 0- <br> 10,000 sq. ft. | Cost Sq. Ft. | $\$ 11.50$ | $5 \%$ | $\$$ |
| Installation of Fields <br> 10,001 to 25,000 sq. ft. | Cost Sq. Ft. | $\$ 10.50$ | $5 \%$ | 5.45 |
| Installation of Fields <br> 125,001 to 50,000 sq. ft. | Cost Sq. Ft. | $\$ 9.50$ | $5 \%$ | $\$$ |
|  | Cost Sq. Ft. |  |  | 9.93 |
|  | Cost Sq. Ft. |  |  | 9.98 |
|  | Cost Sq. Ft. |  |  | 9.03 |
|  |  |  |  |  |

Bidder to provide synthetic turf pricing for all items that meet the specification. Add as many lines as needed.

| Supplier Part Number | Product Description | Unit of Measure | List Price | Bid Discount Percentage | Bid Price (List Price - Bid Discount Percentage) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ultrablade DFE 46 | Dual Fiber, 460z, 2" | Cost Sq. Ft. | \$6.05 | 10\% | 5.45 |
| Ultrablade MXE 46 | Monofilament, 46oz, 2" | Cost Sq. Ft. | \$6.05 | 10\% | \$ 5 |
| Ultrablade 46 | Slit-Film, 46oz, 2" | Cost Sq. Ft. | \$6.05 | 10\% | \$ |
| 2 oz . Face Weight Increase | Increase product face weight by 2 oz . | Cost Sq. Ft. | \$0.15 | 10\% | 0.14 |
|  |  | Cost Sq. Ft. |  |  |  |
|  |  | Cost Sq. Ft. |  |  |  |
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